



Global Brands, Local Favourites

MEWAH INTERNATIONAL INC.

(Company Registration No.: CR-166055)

NEWS RELEASE : FINANCIAL RESULTS FOR THE 3RD QUARTER ENDED 30 SEPTEMBER 2011

MEWAH REPORTS US\$6.5 MILLION PROFIT FOR Q3

- *Profit attributable to equity holders improved from last quarter*
- *Satisfactory performance in volatile and uncertain economic conditions*
- *Balance sheet continues to be strong to support expansion plans*

Results Highlights

	Q3 2011	Q2 2011	Change	Q3 2010	Change	9M 2011	9M 2010	Change
Sales Volume (M.T.'000)	893.5	981.2	-8.9%	948.5	-5.8%	2,731.1	2,857.7	-4.4%
Revenue	1,090.6	1,247.4	-12.6%	849.7	28.3%	3,453.3	2,473.0	39.6%
Operating Margin	25.8	22.6	14.1%	48.1	-46.3%	85.0	117.9	-27.9%
Operating Margin per M.T.(US\$)	28.9	23.1	25.1%	50.8	-43.1%	31.1	41.3	-24.7%
Profit after tax *	6.5	6.0	7.8%	21.0	-69.0%	29.6	56.3	-47.5%

* Profit after tax attributable to equity holders of the Company

In US Dollars (in million), unless otherwise stated

Singapore, Nov 11, 2011 – Mainboard-listed **Mewah International Inc.** (“Mewah”, “the Group” or “the Company”), an integrated agri-business group that is one of the largest palm oil processors in the world by capacity, today announced results for its third quarter ended 30 September 2011. It reported profit after tax attributable to equity holders of the Company of US\$6.5 million for the quarter, 7.8% up from last quarter, 69.0% down from corresponding quarter last year.

Profit after tax attributable to equity holders of the Company for the nine months period ended 30 September 2011 was US\$29.6 million, 47.5% down from the corresponding period last year.

The Group achieved sales volume of 893.5 thousand M.T. for the quarter, a decrease of 8.9% from last quarter, and a decrease of 5.8% from the corresponding quarter last year. For the nine months period, sales volume of 2,731.1 thousand M.T. was lower by 4.4%, compared to last year.

Lower average selling prices and lower sales volume resulted in a drop of 12.6% in the revenue from last quarter. However, sales revenue increased by 28.3% when compared to last year due to higher selling prices. For the nine months period, higher prices this year helped in increasing the revenue by 39.6% to US\$3,453.3 million, compared to US\$2,473.0 million last year.

Despite challenging economic environment and tough market conditions, the Group managed to improve operating margin per M.T. to U\$28.9 from U\$23.1 in the last quarter, though lower than US\$50.8 achieved last year. For the nine months period, the Group achieved operating margin per M.T. of US\$31.1, lower than US\$41.3 achieved last year.

The Company said in the results announcement, "During uncertain global economic conditions; falling prices, bearish outlook and uncertainty in palm oil industry, our buyers continued to delay additional purchases. We were selective in choosing our customers, extending credit and requiring advance deposits to avoid defaults in tough financial market conditions. This resulted in pressure on our sales volumes, particularly for bulk segment. Despite lower selling prices this quarter, on the strength of our competitive position in the industry, we were able to improve our margins for bulk segment compared to last quarter. However, tougher economic and market conditions this year, resulted in lower margins compared to last year".

Mr Rajesh Chopra, Group Chief Financial Officer added, "We are satisfied with the performance for the quarter during tough economic and financial conditions resulting in reduced inventories at destination markets and therefore slowed demand. Our cautious approach and willingness to scale-down our volumes, while focusing on efficiencies and operating margins helped us to sail through tough times. Our balance sheet remains strong and we continue to build a strong platform for our future growth by expanding in new geographies and offering new products and solutions to our customers".

Segmental Performance for the quarter

Bulk segment

	Q3 2011	Q2 2011	Change	Q3 2010	Change
Sales Volume (M.T.'000)	663.8	753.1	-11.9%	744.9	-10.9%
Revenue (US\$'million)	757.8	905.1	-16.3%	619.2	22.4%
Operating Margin (US\$'million)	18.1	13.4	35.1%	24.6	-26.4%
Operating Margin per M.T.(US\$)	27.3	17.8	53.4%	33.0	-17.3%

Bulk segment recorded sales volume of 663.8 thousand M.T., 11.9% lower than last quarter, 10.9% lower than last year. Revenue of U\$757.8 million was 16.3% lower than last quarter, but 22.4% higher than last year. The Bulk segment contributed 74.3% of total sales volumes and 69.5% of total revenues.

The Group's focus on margins in the challenging economic environment helped to improve operating margin per M.T. from U\$17.8 in last quarter to U\$27.3 for the quarter. Despite lower volume, the Group achieved total operating margin of US\$18.1 million for the quarter, 35.1% higher than U\$13.4 million achieved in last quarter. The segment contributed 70.2% of total operating margin.

Consumer Pack Segment

	Q3 2011	Q2 2011	Change	Q3 2010	Change
Sales Volume (M.T.'000)	229.7	228.2	0.7%	203.6	12.8%
Revenue (US\$'million)	332.8	342.2	-2.7%	230.5	44.4%
Operating Margin (US\$'million)	7.7	9.3	-17.2%	23.5	-67.2%
Operating Margin per M.T.(US\$)	33.5	40.6	-17.5%	115.4	-71.0%

Consumer Pack segment recorded sales volume of 229.7 thousand M.T., 0.7% higher than last quarter, 12.8% higher than last year. Revenue of U\$332.8 million was 2.7% lower than last quarter, 44.4% higher than last year. The segment contributed 25.7% of total sales volumes and 30.5% of total revenues.

Operating margin for the quarter dropped by 17.2% to U\$7.7 million due to lower operating margin per M.T. of US\$33.5, compared to U\$40.6 achieved last quarter, and U\$115.4 achieved last year. The segment contributed 29.8% of total operating margin.

Company's results announcement said, "We experienced harder negotiations from our Consumer Pack segment customers due to deteriorating global economic conditions and uncertainty in palm oil industry due to falling prices, bearish outlook and Indonesian tax situation that put our margins under pressure. Our joint venture company, through its subsidiary, being the importer and distributor of our consumer pack products in West Africa and other subsidiaries in Europe continued to experience slow demand resulting in higher inventory carrying cost and losses".

Balance Sheet

Mewah's balance sheet remains strong with debt to equity ratio of 0.84 or net debt to equity ratio of 0.47. Cash and cash equivalents remain healthy at US\$192.8 million.

The Group continued to maintain operational efficiency reflected in shorter cycle time (inventories days add trade receivables days less trade payables days) of 39.0 days, compared to 43.0 days in FY 2010.

Future Outlook

Company's results announcement said, "We remain optimistic that the demand will revive as the macro economic situation improves, especially towards second half of 2012. We continue to strengthen further our competitive position to take advantage of opportunities that would arise in the improved environment".

About Mewah International Inc.

Mewah International Inc. (“Mewah” or the “Group”) has been in operation since the 1950s. The Group has a proven integrated business model throughout the edible oils and fats value chain, spanning from the sourcing and processing of raw materials, to the packing, merchandising, shipping and distribution of its products to reach end customers globally. This allows the Group to enjoy significant operating efficiencies, have better quality control and to extract value and earn margins from each stage of the value chain. Its business model also enables the Group to better manage cyclicalities and respond quickly to changes in demand, supply and pricing through its ability to produce a wide variety of value-added products.

Mewah produces a wide range of refined and fractionated vegetable oils and fats principally from palm oil. It has three strategically located refineries and processing plants in Malaysia at Semenyih, Pasir Gudang and Westport; two packing plants in Malaysia and one in Singapore. The Group’s ISO-certified refineries are located near ports along major shipping routes, with its facilities strategically situated to have easy access to raw materials, customers, distribution and transportation facilities.

Mewah’s bulk and consumer pack products are marketed to more than 100 countries in the Asia Pacific, the Indian sub-continent, the Middle East, Africa, Europe and the Americas through a well-established global sales and distribution network. In particular, Mewah’s wide range of consumer pack products are marketed under its house brands such as “Ok!”, “Mona”, “Moi”, “Krispi” and “Cabbage”, and are distributed to consumers worldwide either under Mewah’s own brands or the brands of third parties.

Mewah was listed on the Mainboard of the Singapore Exchange Securities Trading Limited on November 24, 2010

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The initial public offering of the Company was sponsored by Credit Suisse (Singapore) Limited (the “Issue Manager”). The Issue Manager assumes no responsibility for the contents of this announcement.

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