# Corporate Profile

Our operations are integrated throughout the value chain from sourcing of raw materials, refining, processing, packing, branding to marketing and distribution to end customers under our own brands.

A GLOBAL FOOD AND AGRI-BUSINESS focused on edible oils and fats



#### **UPSTREAM**

- Plantation\*
- Milling\*



#### **MIDSTREAM**

- Refining vegetable oil
- Specialty oils
- Bioenergy

#### **DOWNSTREAM**

- Consumer packs
- Branding
- · Private Label
- · Sale / marketing
- Distribution



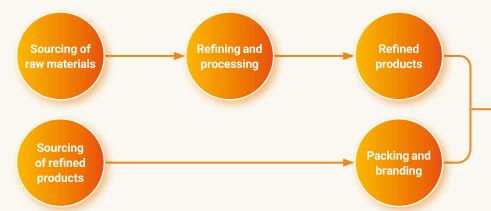






#### Bulk

Bulk segment produces and sells vegetable-based edible oil and fat products in bulk form primarily to distributors and factories involved in the production of confectionery, bakery products and other food items. Additionally, the Group also produces bioenergy products as part of its bulk products offerings.



### Consumer Pack

Consumer pack segment produces vegetable-based edible oil and fat products, in consumer pack form and sell under own brands and under the brands of third parties, primarily to importers and distributors at destination markets. Dairy related products, soap, and rice are also part of the Group's Consumer Pack portfolio, which serves as additional stream of income and help to better serve existing customers, as they normally deal in a basket of commodities.

\* Plantation and milling plants in Indonesia are insignificant to the Group ANNUAL REPORT 2023 O3



>70 years of operations

# SALES MARKETING & DISTRIBUTION







Our Flagship Brands - OKI & MOI

## **Consumer Products Range**

Our range of consumer products include cooking oils, margarine, rice, cashew, sweetened condensed creamer, evaporated milk, cheese, soap, detergent and premix powder. We are continuously working on expanding the products range.



Sales volume of 4.3 million MT





CUSTOMERS

Total refining capacity of 3.5 million MT annually



Products are sold to customers in >100 countries

